#### RFA #: 22-18

Specialized Services for Persons with Disabilities and Nursing Home Transition

#### Key Personnel Reference Questionnaire

The Pennsylvania Department of Human Services (DHS) has identified Key Personnel for RFA #22-18 Specialized Services for Persons with Disabilities and Nursing Home Transition. You have been identified as a reference for an individual proposed in the RFA. As such, we are requesting you complete the attached questionnaire.

#### **Definitions:**

"Applicant": The entity submitting an application in response to RFA #22-18

- "Sub-contractor": An entity included in the Applicant's application to whom the Applicant intends to sub-contract
- "Key Personnel": For purposes of RFA #22-18, Key Personnel consists of the Project Manager.
- "Reference": The entity providing the reference information

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The Pennsylvania Department of Human Services appreciates your participation Your specific responses and comments will be held in strictest confidence Applicant/Sub-contractor Organization where the Key Personnel Individual is/was employed: Applicant/Sub-contractor's Key Personnel Individual about whom this information is provided: Reference Organization: Reference Contact Name & Title: Reference Contact Signature: Date: How long has this individual had a Business Relationship with the Reference Organization? Describe the Program Objectives.

Describe this individual's role in the program, the nature of the work this individual completed, and his/her total estimated hours worked on behalf of the Reference Organization.

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## Key Personnel Reference Questionnaire

| Rating Guideline |             |  |  |  |  |  |  |  |  |
|------------------|-------------|--|--|--|--|--|--|--|--|
| Rating           | Description |  |  |  |  |  |  |  |  |
| 10, 9            | Excellent   |  |  |  |  |  |  |  |  |
| 8, 7             | Very Good   |  |  |  |  |  |  |  |  |
| 6, 5             | Good        |  |  |  |  |  |  |  |  |
| 4, 3             | Fair        |  |  |  |  |  |  |  |  |
| 2, 1             | Poor        |  |  |  |  |  |  |  |  |

#### Please Rate this Individual's Performance in the Following Areas

#### **Circle the Applicable Rating**

#### Please explain ratings of 1, 2 or N/A in the Comments section below.

|     | Area  | Rating |   |   |   |   |   |   |   |   |   |     |
|-----|---|--------|---|---|---|---|---|---|---|---|---|-----|
| 1.  | Proficiency in Managing a Large Implementation Project                    | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 2.  | Proficiency in Problem Identification and Resolution                      | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 3.  | Proficiency in Work Plan Development                                      | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 4.  | Ability to Work with Staff Members from his/her Own Organization          | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 5.  | Ability to Work with Your Management Team                                 | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 6.  | Ability to Work with Your Organization's Staff                            | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 7.  | Written Communication Skills  | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 8.  | Verbal Communication Skills   | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 9.  | Ability to accept and complete new assignments                            | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 10. | Ability to Accept Changes in Direction or Assignments                     | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 11. | Flexibility and Ease to Work with when Accepting Direction                | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 12. | Adherence to Established Procedures, Policies, and Methodologies          | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 13. | Initiative with respect to degree of direction/monitoring required        | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 14. | How successful is/was this individual in accomplishing assigned projects? | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |

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| Area  | Rating |   |   |   |   |   |   |   |   |   |     |
|---|--------|---|---|---|---|---|---|---|---|---|-----|
| 15. How would you rate this individual on their ability to accurately and timely submit reports?  | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 16. How successful is/was this individual in completing your program requirements in prescribed timeframes?   | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 17. How would you rate this individual's ability to manage risks and issues?  | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| 18. Individual's overall performance  | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| <ul><li>19. Would you recommend this Individual to another agency or company?</li><li>(10 = absolutely would; 1 = absolutely would not)</li></ul>                             | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |
| <ul><li>20. Would you accept this Individual to work on future Contracts/Projects with your Organization?</li><li>(10 = absolutely would; 1 = absolutely would not)</li></ul> | 10     | 9 | 8 | 7 | 6 | 5 | 4 | 3 | 2 | 1 | N/A |

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1) Please explain ratings of 1, 2 or N/A (Indicate the number of each of the areas on which you are commenting);

2) Any Other Comments: